

Professional Summary—Dr. Brian J. Schilling

Dr. Brian J. Schilling is recognized for his expertise in state and local agricultural policy, having worked on numerous academic projects, public policy studies, and policy-making bodies over the past 23 years. He has served in several capacities at the Rutgers University School of Environmental and Biological Sciences (SEBS). These include: research economist (1994-2000), director of research in agricultural and food policy (2000-2002), adjunct instructor (2004-2010), and associate director of the Rutgers Food Policy Institute (FPI) (2002-2010). In 2010 he joined Rutgers Cooperative Extension and the Department of Agricultural, Food and Resource Economics and is today an associate professor and extension specialist in agricultural policy.

Schilling is experienced in stakeholder-driven research development and implementation, and educational outreach. He has been principal investigator or co-principal investigator on 32 research grants and contracts totaling \$2.43 million and served as a senior investigator on an additional 10 research grants and contracts totaling \$6.4 million. As associate director of FPI, he supervised day-to-day administration of the Institute, including staff recruitment and management, budgeting and fiscal reporting, and contract management. During his tenure, the Food Policy Institute managed \$30 million in research grants and contracts.

Schilling has authored peer-reviewed journal articles (32), book chapters (2), academic conference presentations (64), research reports (40), Extension fact sheet/bulletins (15), and numerous briefings on various economic and policy dimensions of the agricultural and food industries. He has been invited to speak at more than 170 academic, Extension-training, industry, government, and civic events. He is frequently contacted by the media, government officials, industry associations, businesses, and Extension/academic colleagues regarding agricultural and food issues. Current areas of research and Extension programming focus on evaluating farmland preservation policies and outcomes and agritourism enterprise development as a farm economic development strategy.

Schilling has taught 20 semesters in Rutgers-based undergraduate curricula (*Agribusiness Management*, *Introduction to Management*, *Farm Direct Marketing and Agritourism*, *Principles and Applications of Microeconomics*). He has delivered numerous guest lectures to graduate and undergraduate classes on various agricultural, food system, and land use related topics. In 2017, he co-developed (and will co-direct) the Clearing Corporation Charitable Foundation Agribusiness Scholars program at SEBS, funded by a \$1,000,000 endowment.

Professional Service, Appointments, and Affiliations

Dr. Schilling has served on more than three dozen industry or government committees, task forces, or governing boards focused on agriculture or food-related issues. He is currently the Vice Chair of the USDA-National Agricultural Statistics Service's Advisory Committee on Agricultural Statistics and a member of the State Agriculture Development Committee in New Jersey, the agency responsible for the state's farmland preservation, right to farm, agricultural mediation, and Farm Link programs. He served as President (2008-2010) and Trustee of the New Jersey Agricultural Society (2004-2012). During this tenure, Schilling was actively involved in the Agricultural Society's statewide agricultural leadership development program and agriculture in the classroom programs. He is a member of the Northeastern Agricultural and Resource Economics Association, National Association of County Agricultural Agents, and Epsilon Sigma Phi.

Awards and Distinctions

Schilling has received recognitions for team-oriented research, outreach, and service to the agriculture industry. Examples include: New York Farmers' Award for Outstanding Achievement in Agriculture (2014); Epsilon Sigma Phi (Alpha Xi Chapter), Early Career Award (2014); Rutgers Cooperative Extension Specialist of the Year Award (2012); Merle V. Adams Award for Outstanding Achievement (2012); Northeast Extension Directors Award of Excellence (2007 & 2013); and SEBS/RCE Team Award for Excellence (2013, 2012, 2004, 1997). He has earned several national Extension awards.

Education

Schilling holds a BS in resource management and applied ecology, an MS in agricultural economics, and a Ph.D. in planning and public policy, all from Rutgers University.